

ABU DHABI GOVERNMENT PROCUREMENT

SUPPLIER REGISTRATION GUIDE FOR SUPPLIERS WITH ABU DHABI DED LICENSE





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PURPOSE

In order to participate in Sourcing and Contract Processes of Abu Dhabi Government Entities, you must register in the SAP Ariba platform. Supplier Registration is performed using the SAP Ariba Supplier Lifecycle and Performance Management module and SAP Ariba Network.

This document guides the suppliers with Abu Dhabi Department of Economic Development License step by step in the registration process.

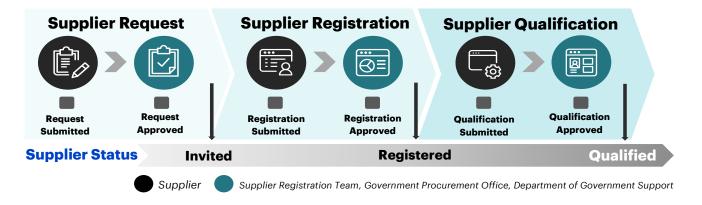
SUPPLIER CLASSIFICATION

Suppliers are classified with their License:

- (1) Suppliers with Abu Dhabi Department of Economic Development (AD-DED) License
- (2) Suppliers with Non-Abu Dhabi Department of Economic Development (Non-ADDED) License

PROCESS OVERVIEW FOR SUPPLIERS WITH ABU DHABI DED LICENSE

If the company has a valid Abu Dhabi DED License, suppliers should follow the process outlined below. The process has 6 stages as shown below.





SUPPLIER REGISTRATION STATUSES

Invited	The supplier has been invited to register.
In Registration	The supplier has started the registration but in progress for completing the Registration Questionnaires.
Pending Approval	The supplier has submitted the Registration Questionnaires for approval.
Pending Resubmit	The approver has asked the supplier for more information as a condition of approving the registration.
Registration Denied	The supplier's registration has been denied
Registered	The supplier registration has been approved.

SUPPLIER QUALIFICATION STATUSES

Qualification not started	The supplier has been registered, but no qualification has been initiated.
Qualification Started	The qualification process has been initiated.
In Qualification	The supplier has started filling out the qualification questionnaire but has not yet submitted.
Pending Qualification Approval	The supplier has submitted the responses to the qualification questionnaire and it is in the approval process.
Qualification Rejected	The supplier's qualification has been rejected.
Qualified	The supplier's qualification has been approved.
Qualified for Some	The supplier has multiple qualifications with different commodity, region or department.
Pending Resubmission	The approver has asked the supplier for more information as a condition of approving the qualification.
Qualification Expired	The supplier's qualification has been expired.



A. STEPS ON HOW TO REGISTER TO SAP ARIBA

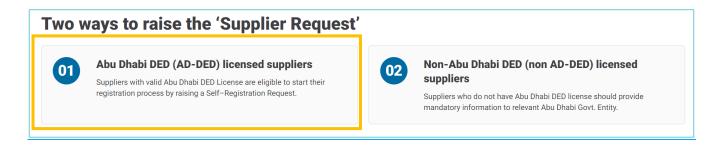
STEP 1. Supplier Self-Registration Request



STEP 1.1. Initiate Self-Registration Request

Please visit the below URL (**ADGPG Portal**) and click on **Abu Dhabi DED (AD-DED) licensed suppliers**. All information regarding supplier registration is published on this site.

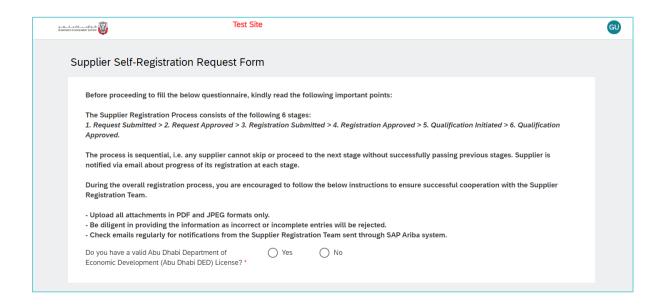
https://adgpg.gov.ae/Trading-With-Government/Becoming-a-Registered-Supplier



NOTE: Only ONE request is required for registering to all Abu Dhabi Government Entities. Supplier must not submit multiple requests unless the previous request is rejected.



Please wait while the page is loading. In case there is an error encountered, you may simply clear your browser's cache or refresh the browser.



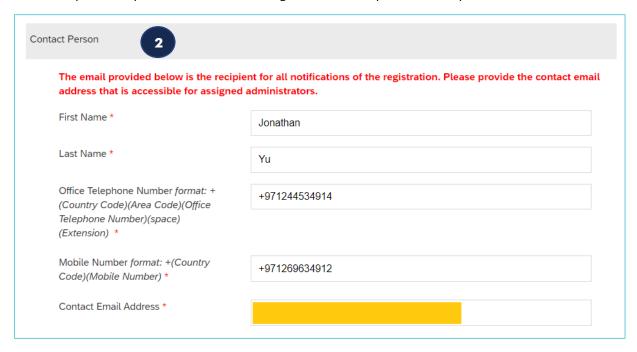
NOTE: Only Suppliers with valid Abu Dhabi DED License should submit self-registration request. If company has Non-Abu Dhabi DED License, please contact Abu Dhabi Government Entity.

1. Please enter the exact Company Name in English as it appears in the Abu Dhabi DED license.



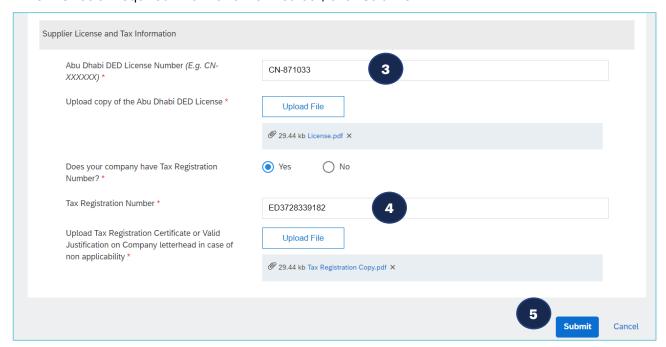


2. Provide contact person details. Please take note that the Contact Email Address receives all notifications, and this is required to complete the registration process. Make sure to provide the responsible person to fill out the registration and qualification questionnaires.



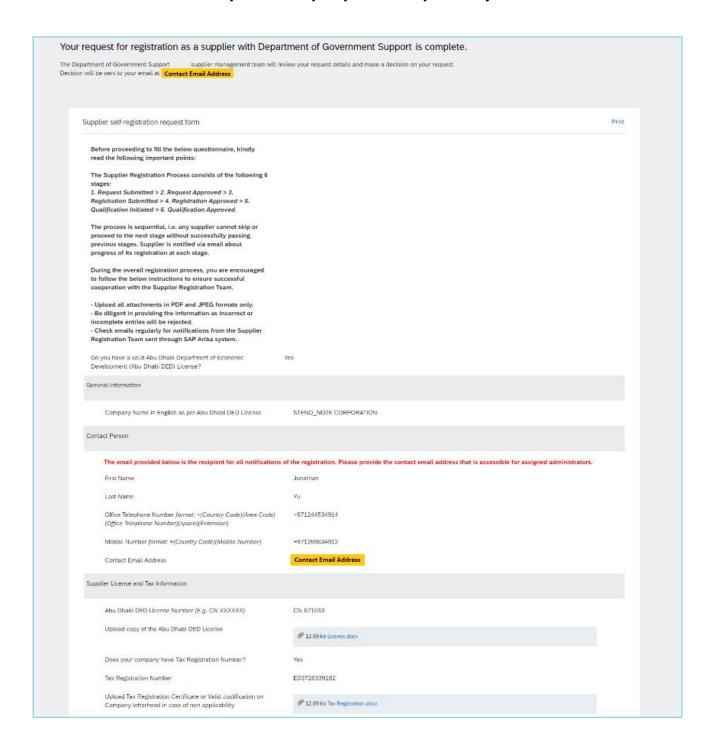
It is a best practice to assign a group email address instead of an individual one. This allows other users in the organization to access the notification emails if one user is unavailable.

- 3. Enter License Number as it appears in the Abu Dhabi DED license.
- 4. Enter Tax Information as it appears in the Abu Dhabi DED license.
- 5. Once all required information is filled out, click **Submit**.



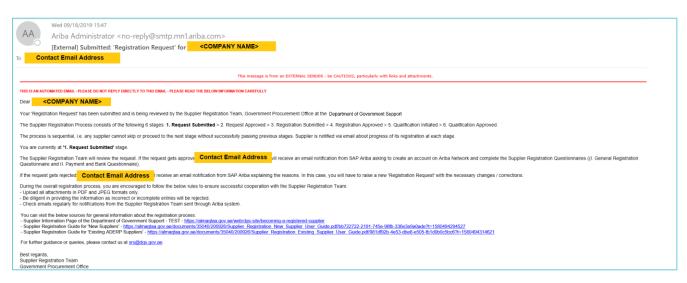


After clicking on Submit, the screen with confirmation of the submitted request appears for review. **Please do not submit another request unless your previous request is rejected.**



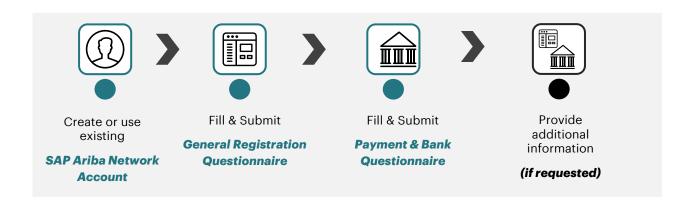


A system-generated acknowledgment email is sent to the email address provided in the **Company Email Address** in the **Contact Person section** to notify you that the Supplier Self-Registration Request has been received and is awaiting review and approval by the Supplier Registration Team of Government Procurement Office (GPO), Department of Government Support.



Notification shows the stages of the registration process that supplier must complete. Ensure that the email address provided are correct before proceeding. For solutions on issues that supplier might encounter with the email notifications, check FAQ #5.

STEP 2. Supplier Registration

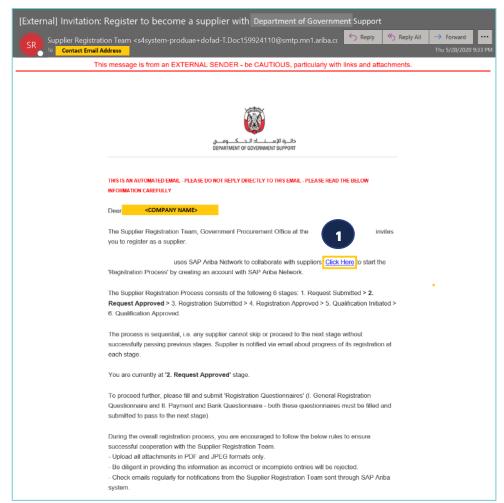


STEP 2.1. Create an Ariba Network Account

Once your Supplier Self-Registration Request is approved, you receive the email with Subject "Invitation: Register to become a supplier with Department of Government Support" at the email address provided in the Contact Person section inviting you to proceed with the registration in SAP Ariba Network portal.

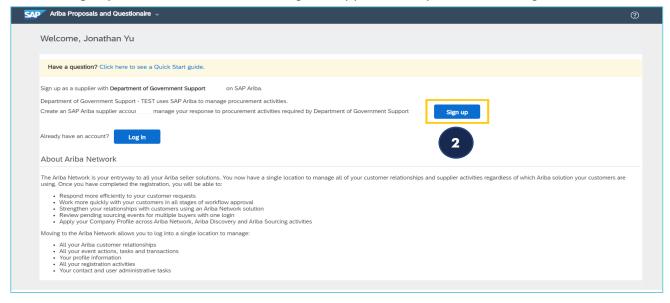


1. Once the email notification is received, follow the "Click Here" link.



Please do not reply to the auto-generated emails. Replies to this email is not received by the Department of Government Support.

2. Click "Sign up" to create an account or Login if supplier already have an existing account.

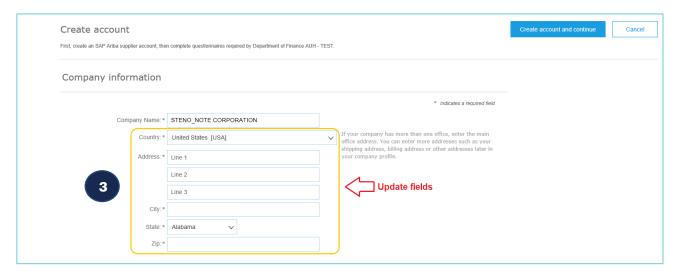




There are two sections in this page – **Company information** and **User account information**. The **Company information** contains the Company Name and Address. Company Name is pre-populated with the information from the Supplier Self-Request Form.

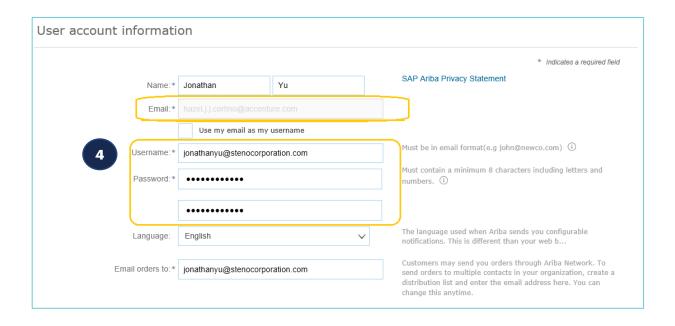
Company information

3. Update the Country, Address, City, State and Zip Code.



User account information

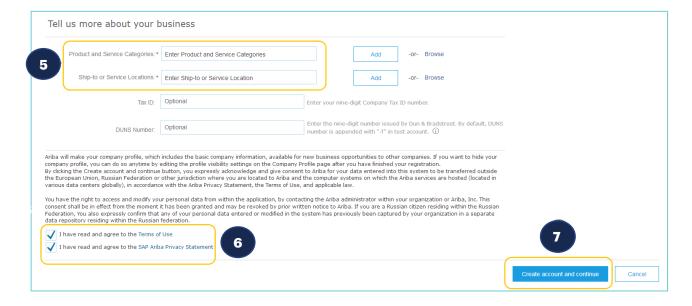
4. Input the SAP Ariba Network credentials in the user account information section.





Key Notes:

- Please take note of the **Username** and **Password** as this is your credentials to log into SAP Ariba Network Supplier Portal. The default username that you see is the Contact Email Address provided in the Supplier Self-Request Form.
- Email and Username are different fields and updating the Username to a new email will not update the email address of the account owner. You may update the email once account is created. For instructions, please check FAQ section.
- Product and Service Categories and Ship-to or Service Location details in the "Tell us more about your business" section is required.
- Read and acknowledge the Terms & Conditions and Privacy Statement of SAP Ariba.
- 5. Populate Product and Service Categories and Ship-to or Service Locations.
- 6. Read and Agree to the Terms & Conditions of SAP Ariba by clicking on the check box.
- 7. Click "Create account and continue".





Once the account is created, you receive an auto-generated email from Ariba Commerce Cloud with subject "**Welcome to the Ariba Commerce Cloud**" containing your SAP Ariba Network ID and username.

AC

Mon 09/16/2019 16:06

Ariba Commerce Cloud <ordersender-prod@ansmtp.ariba.com>

Welcome to the Ariba Commerce Cloud

Contact Email Address

i If there are problems with how this message is displayed, click here to view it in a web browser.

SAP Ariba 🧥

Welcome to the Ariba Commerce Cloud

Your registration process on the Ariba Commerce Cloud for Accenture, Inc. is now complete.

Your organization's account ID:

Ariba Network ID

Your username:

Ariba Network Username

As the account administrator for this account, make sure to keep your username and password in a secure place. Do not share this information.

If you registered after receiving an invitation from an Ariba On Demand Sourcing buyer, you can now access and participate in the buyer's sourcing events. The Seller Collaboration Console provides a centralized location for you to manage all your Ariba On Demand Sourcing events and buyer relationships.

Ariba On Demand Sourcing buyers might request that you complete additional profile information as part of their Supplier Profile Questionnaire. When you access customer requested fields for a specific buyer, you will see a pop-up page with that buyer's name; that page contains the buyer's customer requested fields.

You can immediately perform administrative and configuration tasks such as creating users and

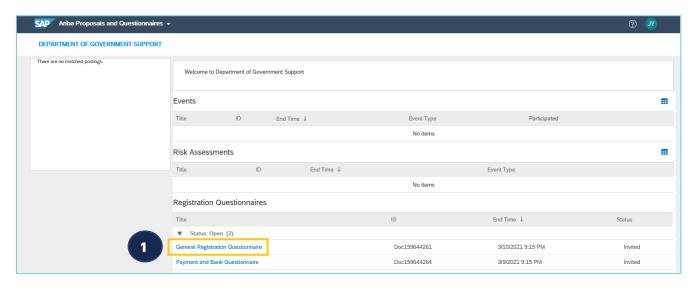
STEP 2.2. Respond to the Registration Questionnaires

Following Ariba Network account creation, you are required to complete two Supplier Registration Questionnaires ("General Supplier Registration Questionnaire" and "Payment and Bank Questionnaire"), providing all required details and documents.



STEP 2.2.1. Respond to General Supplier Registration Questionnaire

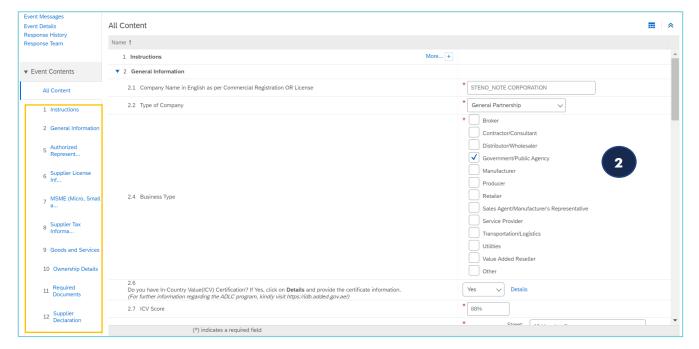
1. Click on the General Registration Questionnaire



You are redirected to the General Registration Questionnaire page.

2. Fill out all required questions.

Note: Click on the section name located at the left section of the page to fill out the form by section.





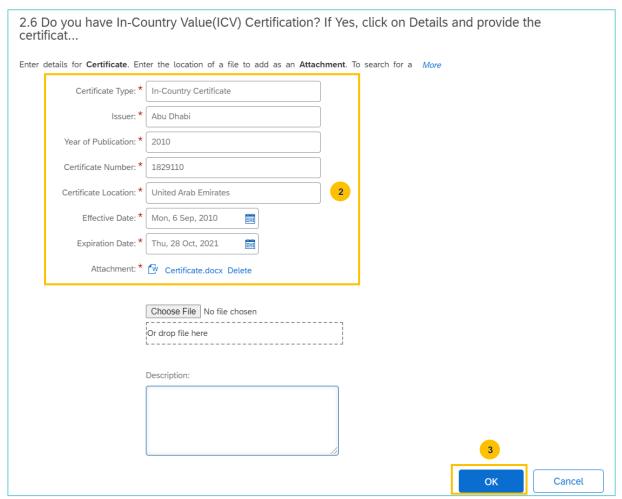


To add Certificate details on Question 3.6, please follow the steps below:

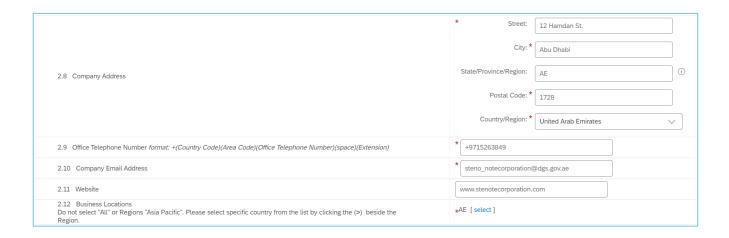
1. Click on **Details** beside the dropdown on question # 2.6.



- 2. Populate the required Certificate fields.
- 3. Click **OK** once complete.





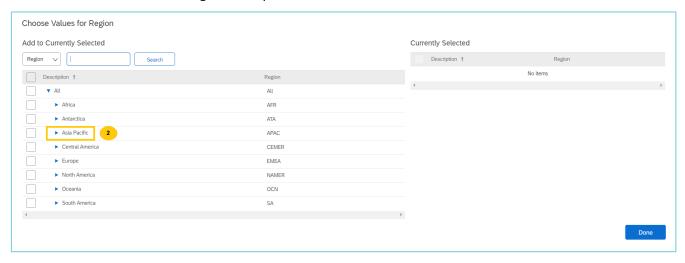


To select country from **Business Locations**, please follow the steps below:

1. Click **Select** beside the Business Locations

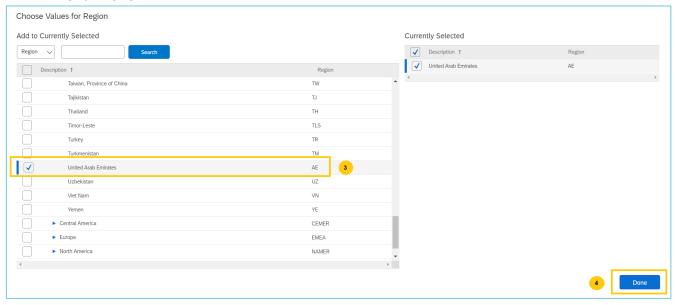


2. Click > beside the region to expand the list.





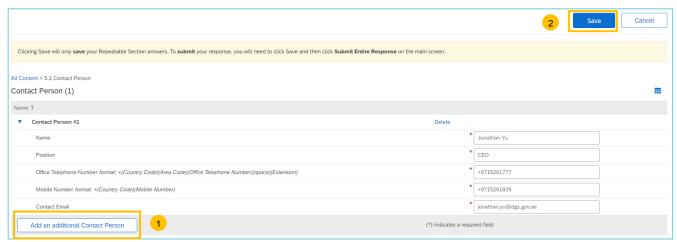
- 3. Select the country from the list.
- 4. Click Done.





To add multiple contact person, please follow the step below.

- 1. Click on Add an additional Contact Person.
- 2. Once done, click on Save.



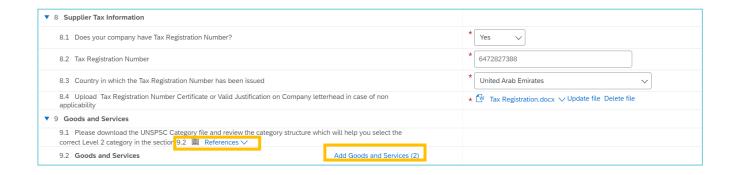




In MSME section, you may be classified as Micro, Small or Medium enterprise depending on the combination of response on Sector, Number of employees and Annual Revenues questions.



Please click on the '**Reference**' in question 9.1 to download and view the list of all available Goods & Services to select from.

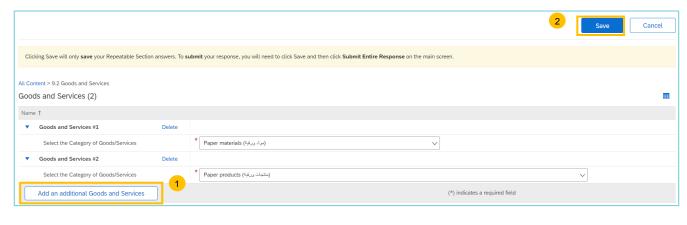


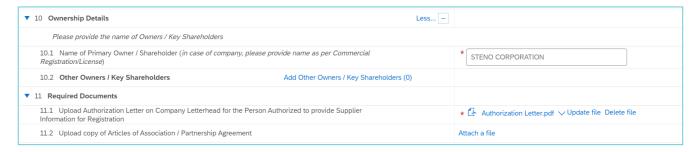


In 9.2, select the identified Goods & Services. You can select multiple Goods & Services by clicking on '**Add Goods and Services**' button.

9.2 Goods and Services Add Goods and Services (2)

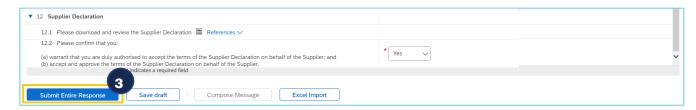
- 1. Inside Goods and Services section, click on Add an additional Goods and Services.
- 2. Once done, click on Save.





Please click on the 'Reference' in question 12.1 to download and review the Supplier Declaration. **Please read the Supplier Declaration carefully**.

3. Click on **Submit Entire Response** button once completed.



4. Click on **OK** from the pop-up window to submit your response.

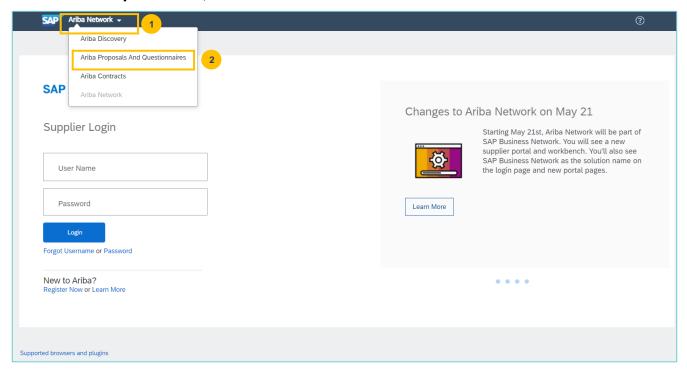




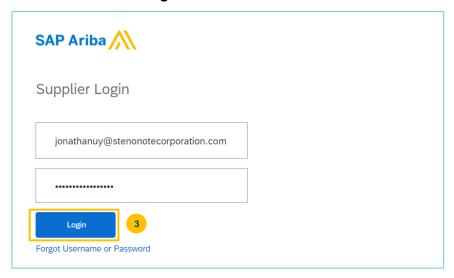
Note: System allows 'saving' the questionnaire. It is a good practice to save the questionnaire periodically when adding the details.

In case that you have been logged out from Ariba Supplier Network, please visit the below link. https://supplier.ariba.com

- 1. Click on the dropdown picklist from **Ariba Network** menu.
- 2. Click Ariba Proposals and Questionnaires.



3. Input supplier credentials then click **Login**.



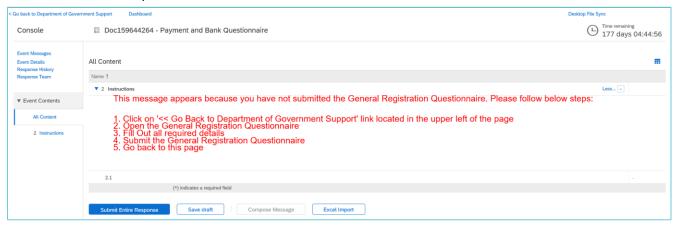


STEP 2.2.2. Respond to Payment and Bank Questionnaire

Following submission of "General Supplier Registration Questionnaire", supplier has to provide the complete "Payment and Bank Questionnaire".

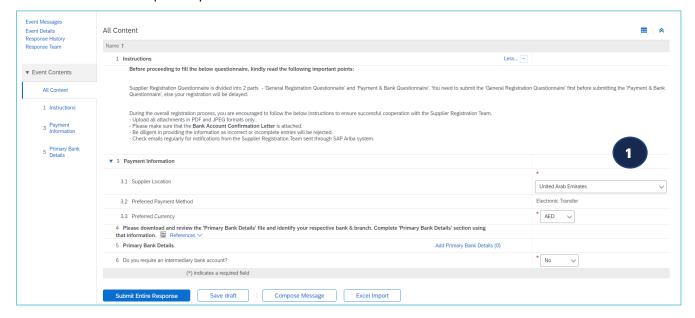
NOTE: Payment and Bank Questionnaire should be filled only after completion of General Supplier Registration Questionnaire else, your registration request gets delayed.

An error message will be displayed in Payment and Bank Questionnaire if the General Registration Questionnaire is not yet submitted.



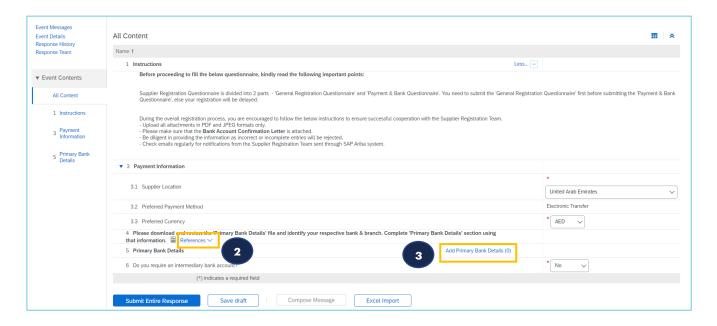
Please enter the identified bank and branch information in the section below.

1. Fill out all required questions.

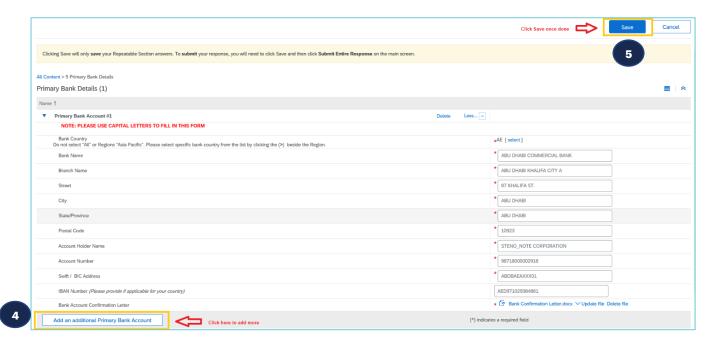




3. Click on Add Primary Bank Details.



- 4. You can select multiple Bank Accounts by clicking on 'Add an additional Primary Bank Account' button.
- 5. Click on Save once done.



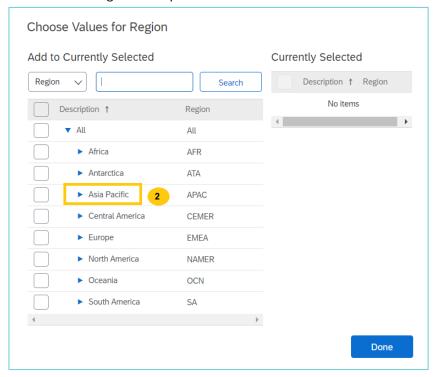
To add Bank Country, please follow the steps below:

1. Click **Select** beside the Bank Country

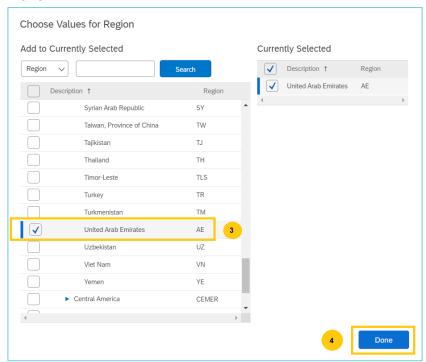




2. Click > beside the region to expand the list.

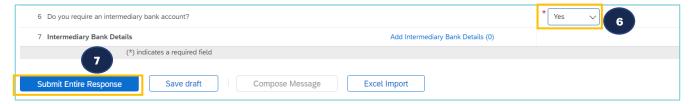


- 3. Select the country from the list.
- 4. Click Done.





- 6. If you wish to provide 'Intermediary Bank' details, please select 'Yes' to question 6. System opens another question like question 5 to add 'Intermediary Bank' details.
- 7. Click on **Submit Entire Response** button once completed.



8. Click on **OK** from the pop-up window to submit your response.



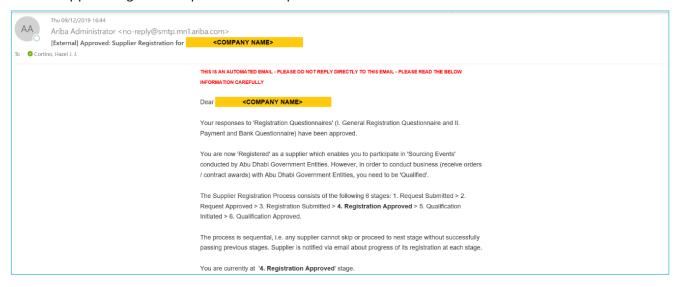
Note: System allows 'saving' the questionnaire intermittently. It is a good practice to save the questionnaire periodically when adding the details.

Reminders:

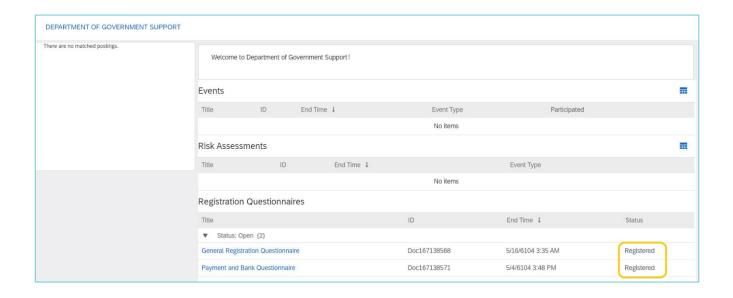
- You have 181 days for General Registration Questionnaire and 180 days for Payment and Bank Questionnaire to complete and submit these questionnaires. If you fail to do so within the given timeframe, you must contact the GPO Supplier Registration team via email (srs@dgs.gov.ae) to request a new registration invite.
- You can enter either a PO Box or Zip code in the Zip Code field.
- If you wish to attach more than one document in a single field, compress or zip the documents then upload.



Once the "General Registration Questionnaire" and "Payment and Bank Questionnaire" are submitted, reviewed and approved, the contact person receives an email notification informing you that the Supplier Registration process is completed.



Registration Status can also be seen in the Registration Questionnaires section upon logging in to SAP Ariba Network Supplier Portal - https://service.ariba.com/Sourcing.aw/. Once Registered, the Registration Questionnaires are open indefinitely.





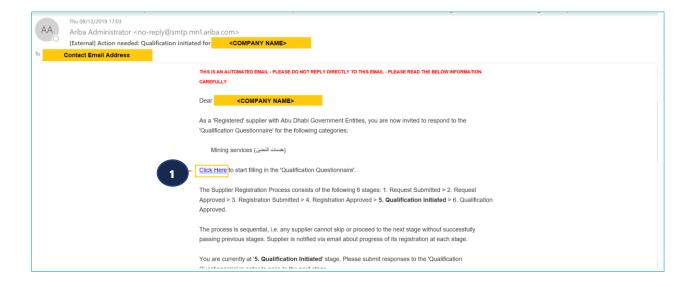
STEP 3. Supplier Qualification



STEP 3.1. Respond to the Supplier Qualification

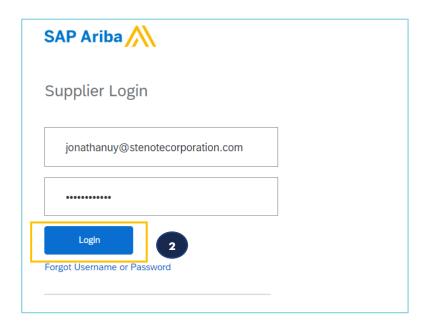
After the registration is approved, business user initiates a qualification process. Supplier contact receives a notification to respond to the qualification questionnaire.

1. Click on "Click Here" in the email notification.



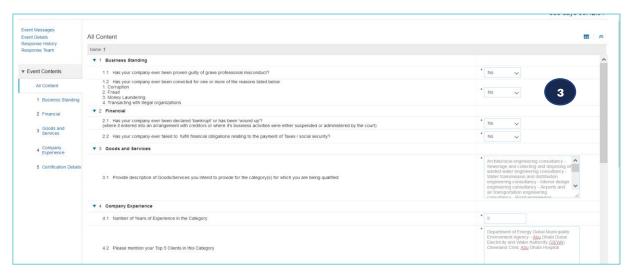


2. Input supplier credentials then click **Login**.



You are redirected to the **Supplier Qualification Questionnaire** page.

3. Fill out all required questions.



4. Once completed, click on "Submit Entire Response".

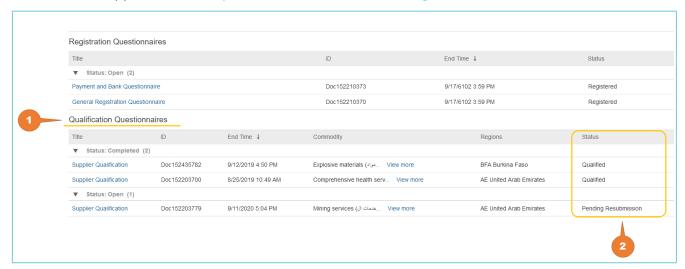




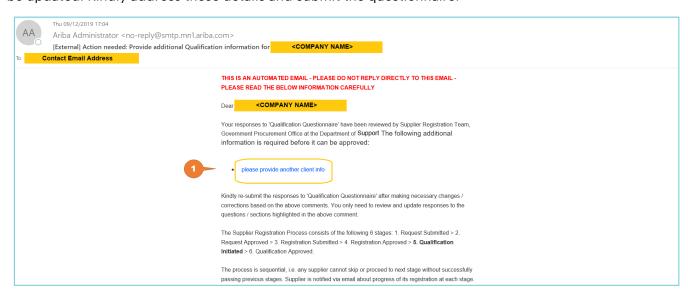
5. Click **OK** from the pop-up window to submit your response.



Qualification status can also be seen in the Qualification Questionnaires section upon logging in to SAP Ariba Network Supplier Portal - https://service.ariba.com/Sourcing.aw/.



If status is Pending Resubmission as shown above, system sends a notification regarding the details to be updated. Kindly address these details and submit the questionnaire.



Reminders:

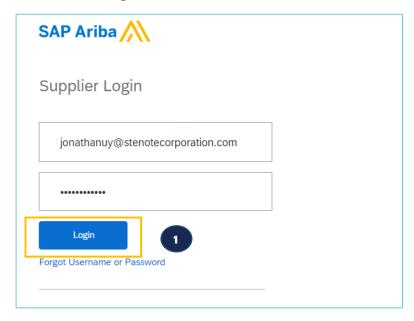
Suppliers have 30 days to complete the qualification questionnaire.



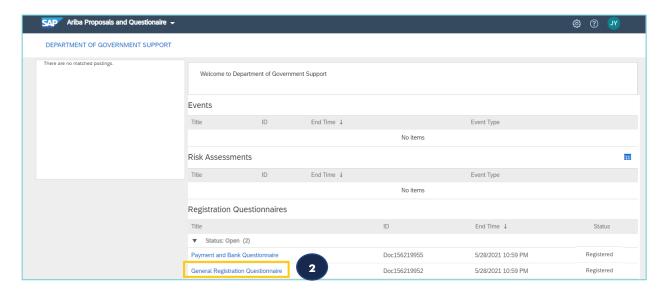
B. REVISE/UPDATE SUPPLIER QUESTIONNAIRE RESPONSES

In some cases, you may need to revise or update your Supplier Questionnaire responses. You may also be asked to provide additional or supplementary information by the GPO Supplier Registration team. In such cases, follow the steps outlined below.

- Access Ariba Network site https://service.ariba.com/Sourcing.aw/
- 1. Input supplier credentials then click Login.

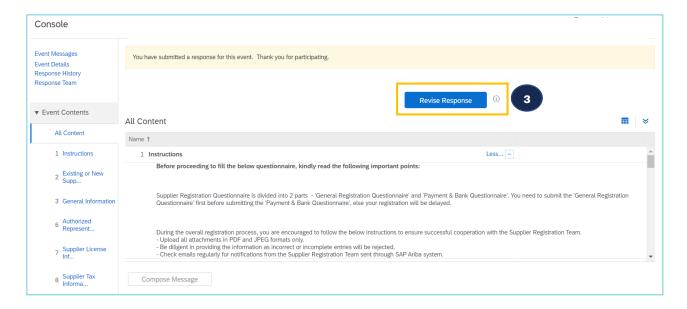


2. Click on the Registration Questionnaire in which the response to be revised is located.





3. Click "Revise Response".

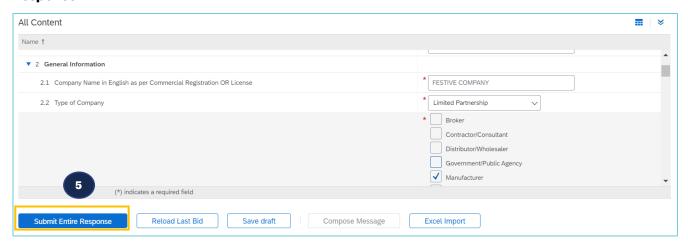


`4. Click "OK" on the pop-up window.



5.Revise/update the necessary information. Once all revisions are made, click "Submit Entire

Response".

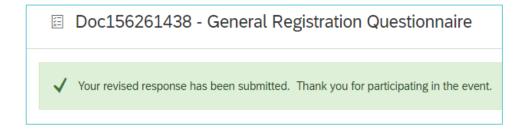




6. Click **OK** from the pop-up window to submit your response.



A confirmation message will appear stating that the revised response has been submitted.



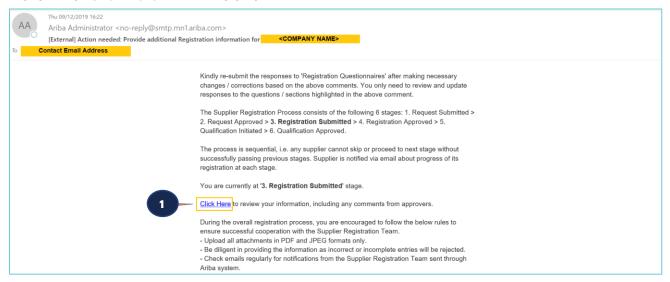
Once the revised Supplier Registration Questionnaire response is submitted, it undergoes another review and approval. A system-generated email is sent to notify you that the registration process is complete.



C. PROVIDING ADDITIONAL INFORMATION TO GPO SUPPLIER REGISTRATION TEAM

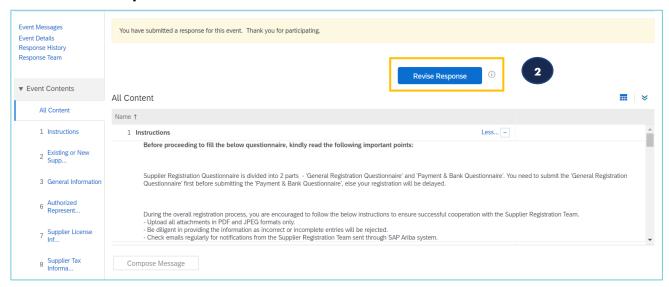
Should GPO Supplier Registration team require additional information, you will be notified via a system-generated email.

1. Follow the "Click Here" link in the email.



You will be directed to the Registration Questionnaire in which the approver requested for additional info.

2. Click "Revise Response".

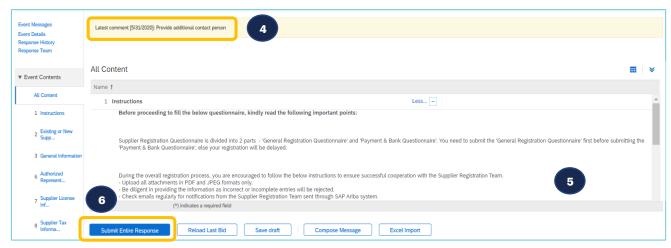




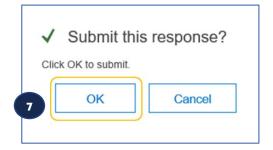
3. Click "OK" from the pop-up window.



- 4. You may also check the comment from Supplier Registration Team.
- 5. Update the information specified in the comment from Supplier Registration team.
- 6. Once all revisions are made, click "Submit Entire Response".



7. Click **OK** from the pop-up window to submit your response.





D. REQUIRED DOCUMENTS TO COMPLETE SUPPLIER REQUEST AND SUPPLIER REGISTRATION

Suppliers with Abu Dhabi DED License

D.1 Supplier Request

- Abu Dhabi DED License
- Tax Registration Certificate / Valid Justification on Company letterhead in case of non applicability

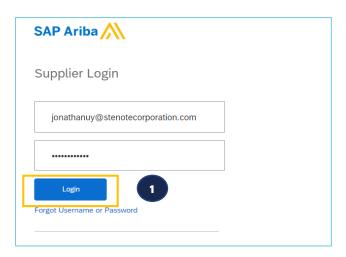
D.2 Supplier Registration

- Department of Economic Development license
- Tax Registration Number Certificate
- Bank confirmation account letter issued from the bank
- Authorization Letter on Company Letterhead for the Person Authorized to provide Supplier Information for Registration



E. SAP ARIBA HELP CENTER – HOW TO RAISE A TICKET TO SAP ARIBA NETWORK SUPPORT

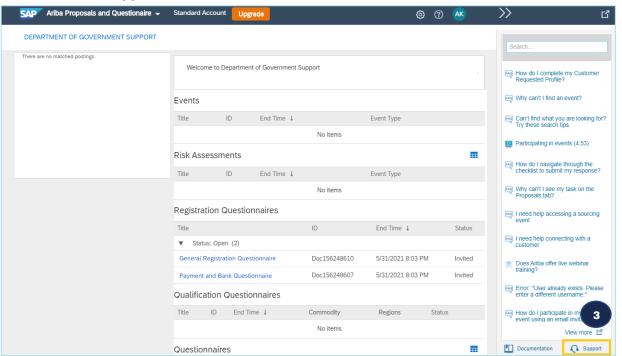
1. Enter supplier credentials then click Login.



2. On the top right side, click on "?" icon

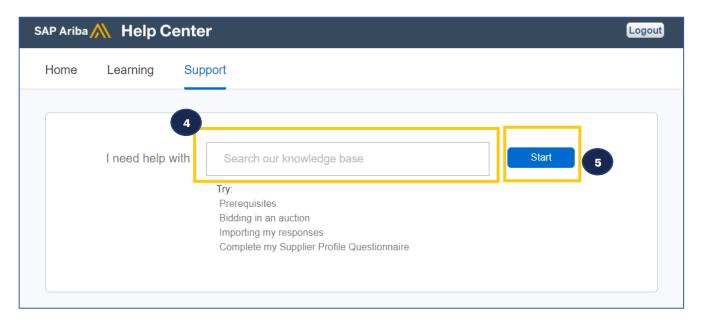


3. Click on Support.

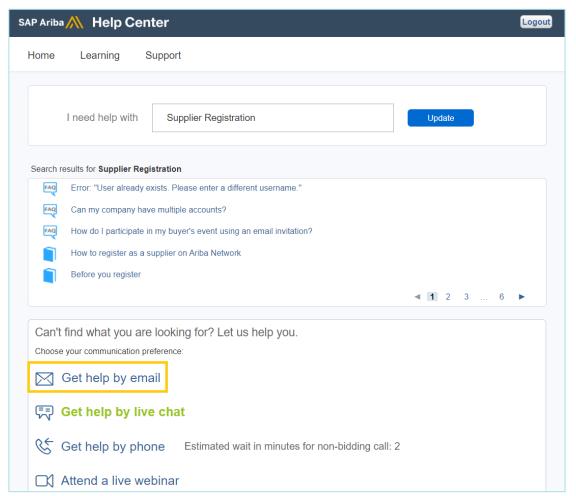




- 4. Write what you need help within the search box.
- 5. Click "Start".



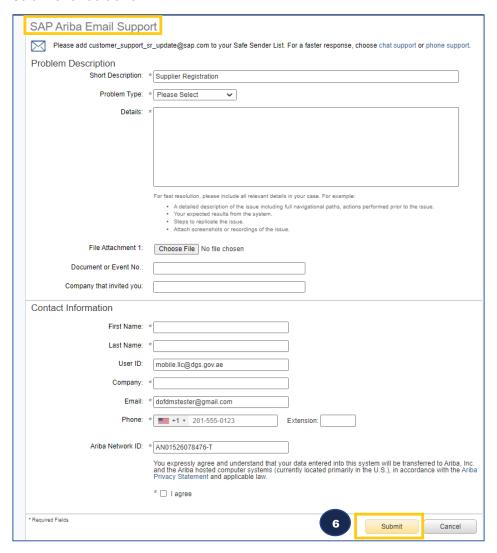
If you can't find what you are looking for, you can get help by email.





If you chose to get help by email, you need to fill in all mandatory fields marked as "*" in below form then press submit. You will receive an email shortly to assist you with your issue.

6. Click "Submit" once done.





F. FREQUENTLY ASKED QUESTIONS (FAQS)

1. How do I know the status of my Supplier Request?

You will see a confirmation page once the request is submitted to Abu Dhabi Government. You will also receive an email notification that the request has been sent to Supplier Registration Team.

2. What happens next after I submit my Supplier Request?

Your request goes to supplier registration team for approval. Once the team approves your request, you will receive an email notification asking you to register on SAP Ariba Network.

3. Is it mandatory to open an SAP Ariba Network account for registering as a supplier with Abu Dhabi Government?

Yes, you can only access your registration questionnaires after creating an account in SAP Ariba Network. SAP Ariba Network is the new portal for suppliers.

4. Who will receive the email after my Supplier Request is approved?

The contact person's email that was entered in the supplier request form will receive the email for registration. This user is the primary contact for the supplier registration.

5. Why am I not receiving email notifications from SAP Ariba?

If you are not receiving the emails from SAP Ariba, reasons could be (1) the email address that you provided in the supplier request is incorrect; (2) email notification settings are not configured properly; or (3) your company's email server is blocking the emails from external sources.

To resolve these issues:

For issue 1, please raise a new supplier request here.

For issue 2, please see <u>How do I change or update my email address or username?</u> or <u>How do I update my email notification preferences?</u>. If you can confirm that the email address is correct and your notifications are configured properly, contact your local IT department to resolve the issue related to your email server not allowing the emails to reach your inbox.

For issue 3, your IT team have to whitelist the addresses below to ensure that the emails from SAP Ariba is not being blocked – @smtp.mn1.ariba.com and @ansmtp.ariba.com. Until SAP Ariba domains are whitelisted in your organization, you will not be able to receive the notifications and will cause delay in the registration.

6. What if the contact person who raised the Supplier Request is no longer working for my company?

In this case, you must contact Abu Dhabi Government supplier registration team to resend the registration invitation to the new contact person. The new contact will then receive the email for registration.

7. I already have an SAP Ariba Network account used for my other clients. Can I use the same account for Abu Dhabi Government?

Yes, you can login with your existing SAP Ariba Network account. However, if you have an existing 'FULL' Ariba Network account with your other client, please immediately inquire with SAP Ariba if there would be an additional subscription fees on using the same account for Abu Dhabi Government. DGS, however, recommends you to have a new Ariba Network account for Abu Dhabi Government.

8. Is there a timeline to submit the Supplier Registration Questionnaires?

The registration has two questionnaires that you need to complete – "General Registration Questionnaire" and "Payment and Bank Details". You must submit both these questionnaires within 180 days after Supplier Request is approved.



9. What if I missed to submit the Supplier Registration Questionnaires within 180 days? In case you have missed the 180 days window, please contact the GPO Supplier Registration team to resend the questionnaires.

10. How do I know the status of my registration?

Once all questionnaires are submitted, GPO Supplier Registration team and Government Accounts team will review and approve your questionnaires' responses. You can see the status in the "Registration Questionnaires" section when you log into Ariba Network. You will also receive an email once your registration is approved.

11. Can I change my details in the Supplier Registration Questionnaire?

Yes, you can change the details. However, please note that every change is subject for approval.

12. I received a request for qualification from GPO Supplier Registration team. What is the qualification process?

Qualification process is the next stage after registration. In the qualification stage, the DGS Supplier Registration team verifies the supplier's experience in the categories they have registered for

13. How do I know if my company is qualified or not for a certain category?

You will receive an email from GPO Supplier Registration team confirming if you are qualified or not for that certain category.

14. How can I update the contact person's email address on my SAP Ariba Network Account?

Login to the SAP Ariba Network portal https://service.ariba.com/Sourcing.aw/. Click on the account name located in the upper right corner → My Account. Change the Email Address in the Account Information section. Confirm by clicking on the link in the email sent to the new email address.

15. What do I do if the Revise Response button does not appear?

If supplier has submitted their responses for review and approval, Revise Response button is disabled to allow the respective team to review the changes made. During this time, supplier won't be able to perform any further updates. Once review is completed and Registration team has completed processing the update request, supplier may again update the questionnaires as necessary. If urgent update needs to be done, contact helpdesk hotline immediately.

16. I have completed the registration process but received a notification requesting for me to update certain questions in the Registration Questionnaires. How should I proceed?

Department of Government Support has system changes on the questionnaires which requires for the suppliers to re-enter some of the responses that were removed from these changes. Kindly update the required information as necessary for us to have the latest information of the suppliers.



CONTACT US





In case of any queries / clarification in the supplier registration process, contact the Supplier Registration Team for assistance.

Email: srs@dgs.gov.ae

